

Bowl Sask Semi-Annual Meeting
June 24, 2018
Heritage Inn, Moose Jaw, SK

Randy Ostlund, Interim President, called the meeting to order at 9am.
Roll Call was taken of those present.

Ed Whitehead was appointed as Elections Returning Officer.

Ed Whitehead did the *First Call* for Nominations for the following:

President - Randy Ostlund - *who will let his name stand.*

Secretary - Marilyn Miller - *who will let her name stand.*

Motion: E. Whitehead/B. Andersen M/S that the minutes of the 2018 Members Meeting be adopted as presented. **Carried.**

Business Arising from the Minutes of the 2018 Members Meeting:

Motion: L. Cunningham/K. Harre M/S that the YBC Singles Provincial Banquet be cancelled. **Carried.**

A certificate was created by Leesa Cunningham and was emailed to each Bowling Centre to be used to recognize their own volunteering coaches if a centre so chooses.

We need to encourage each centre to recognize their coaches in all aspects and these names could be forwarded onto S5PBA for more recognition.

The following Bowling Centres shared successful events at their centres:

Moose Jaw SouthHill: started a No-Tap League - 3 person teams with 8-10 teams bowling 8 weeks.

Glencairn-Regina: No-Tap League incorporated into the Golden League and Spring League. Men's League got sponsors for 6 strikes in a row and so on to 11 strikes in a row. Wednesday is ½ price night. This night sees repetitive bowlers and is quite busy for 10 pin bowling. Sunday Special is buy 1 hour of bowling - get 1 hour free bowling. Many purchase but don't seem to finish their second hour of bowling.

Eastview-Saskatoon: Incorporated No-Tap League into their Spring League with receiving a good response.

Estevan Bowl: Started a Beer League with Glow Bowling. 3 shifts for 18 weeks bowling into their Spring League with 16 teams of 4 bowlers/teams and committed for this years Fall League sign up. Also, held a 'Strike' Pot for the new League bowlers.

CBC-Saskatoon: They do a flyer drop in the Fall for their YBC program and recruit new youth bowlers.

Melville Bowl Arena: A Business Wars League has been running for 2 years now with good response. Also, participates in a Fall Sports Registration Day and recruits quite a few of the YBC bowlers each fall.

A Facebook page as a provincial body to advertise our centres was discussed with hopes to have someone come to facilitate social media training at a future Bowl Sask meeting.

Executive & Associations Reports:

President(Interim)Report - Randy Ostlund - see attached page

Motion: E. Whitehead/M. Raschke M/S to adopt report as presented.

Carried.

YBC Chairperson's Report - Leesa Cunningham - see attached page

Motion: M. Raschke/J. Cole M/S to adopt report as presented.

Carried.

S5PBA Report - Shona Stapleton - see attached page

Motion: K. Harre/L. Downing M/S to adopt report as presented.

Carried.

S10PBA Report - Blaine Boyle - see attached page

Motion: L. Cunningham/E. Whitehead M/S to adopt report as presented.

Carried.

MBAS - Les Wardrop - see attached page

Motion: K. Harre/M. Raschke M/S to adopt report as presented.

Carried.

Bowling Federation of Saskatchewan - Rhonda Kurbis - see attached page

Motion: B. Boyle/L. Downing M/S to adopt report as presented.

Carried.

Financial Report - Mary Cunningham - see attached pages

Motion: J. Cole/L. Downing M/S that Bowl Sask move \$10 000 Security from Sask YBC credit card security to Bowl Sask credit card security.

Carried.

Motion: B. Boyle/K. Harre M/S that the Bowl Sask Financial Statements be accepted as presented.

Carried.

Motion: K. Harre/M. Raschke M/S that the National Assessment for YBC bowlers advancing to Nationals be increased to \$75/bowler from current assessment of \$50/bowler.

Carried.

Motion: L. Downing/B. Andersen M/S that the Sask YBC Financial Statements be accepted as presented.

Carried.

Motion: J. Cole/T. Ostlund M/S that we cancel the banquet(s) for YBC Provincial teams event(s) until further notice.

Carried.

Ed Whitehead did a *Second Call* for Nominations for President and Secretary.

New Business:

Sask YBC incorporated to be able to run a raffle/lottery project for fund raising.

Bowl Sask cancelled incorporation status.

Leesa Cunningham suggested we look at having coaches from the North and South regions for Coaching YBC events when possible. Also suggested was to have coaches submit a coaching application for these events.

Exceptional Needs - Bowling Federation has a surplus funding regarding Exceptional Needs to be allocated to a YBC program. Three bowling centres attending this meeting qualify to receive this funding if they fit the necessary requirements....Biggar, Rosetown and Perdue.

Termination of the March Members meeting -

Motion: K. Harre/J. Cole M/S that we postpone our March Members meeting for this coming year.

Carried.

Reviewing and Adopting of the new Bowl Sask Bylaws -

Motion: K. Harre/L. Downing M/S that Bylaw **6.04** shall read as "The Executive Officers of Bowl Sask are eligible to hold an Executive position on the Bowling Federation of Saskatchewan. In such case, an alternate voting delegate be appointed."

Carried.

Motion: K. Harre/L. Downing M/S that Bylaw **11.04** "The Treasurer is not entitled to vote at any Executive Officers meeting" be removed from Bylaws.

Carried.

Motion: K. Harre/L. Downing M/S that Bylaw **11.03** shall read as "The appointed Executive Officers will have no voting privileges at any Bowl Sask meetings."

Carried.

Motion: J. Cole/T. Ostlund M/S that Bylaw **6.01** shall read as "The Executive Officers of Bowl Sask will be comprised of the following people and their respective terms:

Position:	Term:
President	2 years - elected in even numbered years
Vice President/YBC Chairperson	2 years - elected in years opposite the President
Secretary	2 years - elected in even numbered years
Treasurer	Appointed

Carried.

Motion: J. Cole/B. Boyle M/S that Bylaw **6.01** "The Delegates eligible to attend the Bowl Sask Annual General Meeting, Semi-Annual Meeting and Special Meetings will be one Proprietor or Proprietor designate from each member bowling centre or Community-owned bowling centre in Saskatchewan" be removed.

Carried.

Motion: M. Raschke/T. Ostlund M/S that Bylaw **6.02** shall read as "The President must be a proprietor."

Carried.

Motion: J. Cole/L. Downing M/S that Bylaw **2.01 d** shall read as "Proprietor/Manager Designate/Board Member of a Community-owned centre ask to attend a Bowl Sask meeting when the Proprietor/Manager is unable to attend. The designate must be a co-owner, manager or senior employee of the Proprietor's/Manager's bowling centre."

Carried.

Motion: T. Ostlund/K. Harre M/S that Bylaws **Article 7** that Executive Officers and Delegates General Duties be organized into all president duties, secretary duties, treasurer duties and Delegates General Duties be grouped together respectively.

Carried.

Motion: M. Raschke/L. Downing M/S that Bylaw **16.01** shall read as "No two (2) members of the same family/company shall have signing authority on financial documents."

Carried.

Motion: J. Cole/L. Downing M/S that the Proposed Bowl Sask Bylaws be adopted as amended.

Carried.

Interim President, Randy Ostlund appointed Shirley Bird as Website Director for Bowl Sask.

- Shirley Bird accepted this position.

Reviewing and Adopting of the new SK YBC Bylaws -

Motion: L. Downing/T. Ostlund M/S that Bylaw **4.01** shall read as "The Executive Officers of SK YBC will be comprised of the Bowl Sask Executive Officers."

Carried.

Motion: M. Raschke/T. Ostlund M/S that Bylaw **4.02** shall read as "The President must be proprietor."

Carried.

Motion: J. Cole/B. Boyle M/S that Bylaw **4.04** shall read as "The Executive Officers of Bowl Sask are eligible to hold an Executive position on the Bowling Federation of Saskatchewan. In such case, an alternate voting delegate be appointed."

Carried.

Motion: J. Cole/L. Downing M/S that Bylaw **8.01** shall read as "No two (2) members of the same family/company shall have signing authority on financial documents."

Carried.

Motion: B. Boyle/T. Ostlund M/S that Bylaw **9.01** shall read as "One Executive Officer and their spouse/partner attending the Bowl Canada Annual General Meeting and Semi-Annual Meeting will be entitled to receive travel, hotel and meal expenses."

Carried.

Motion: B. Andersen/K. Harre M/S that Bylaw **9.02** "One Executive Officer attending the Sask 5Pin Bowlers Association meetings, the Sask 10Pin Bowlers Association meetings and the Master Bowlers Association of Saskatchewan meetings will be entitled to receive travel, hotel and meal expenses." be removed.

Carried.

Motion: B. Boyle/K. Harre M/S that the Proposed SK YBC Bylaws be adopted as amended.

Carried.

Events to Bid to Host - see attached page

The 2018 - 2019 Calendar of Events dates were filled in by the Bowling Centres in attendance.

Ed Whitehead did the *Final Call* for Nominations for President and Secretary.

- Randy Ostlund will be president for a 2 year term.

- Marilyn Miller will be secretary for a 2 year term.

Next Meeting will be the Annual General Meeting on September 23, 2018 at Nortown Lanes, Regina, SK. Meeting to commence at 11am.

Motion: L. Downing that the meeting be adjourned.

Bowl Sask Semi-Annual Meeting
 June 24, 2018 - Heritage Inn, Moose Jaw, SK

NAME:	EMAIL:	BOWLING CENTRE:	PHONE #:
Bev Wanwaring	nortownlanes@sasktel.net	Nortown Lanes Regina	306-525-2776
Shelley Baer	gcbowl@sasktel.net	Glencairn Bolodrome Regina	306-789-0066
Blaine Boyle	blaineb@sasktel.net	Estevan Bowl/Sask 10PBA Pres.	306-421-2230
Rhonda Kurbis	bowling@sasktel.net	Bowling Federation	306-780-9412
Kyle Harre	bolorama@sasktel.net	Bolorama Lanes Regina	306-545-0133
Penny Andersen	ballandpinhouse@sasktel.net	The Ball & Pin House Rosetown	306-882-4455
Brian Andersen	ballandpinhouse@sasktel.net	The Ball & Pin House Rosetown	306-882-4455
Melissa Raschke	biggarbowl@outlook.com	Biggar Bowl	306-948-2255
Jeannette Cole	cpcole@sasktel.net	South Hill Bowl Moose Jaw	306-692-3492
Ed Whitehead	edwhitehead@shaw.ca	Fairhaven Bowl Saskatoon	306-382-2822
Megan Sawatsky	sbaltd@shaw.ca	Fairhaven Bowl Saskatoon	306-382-2826
RandyOstlund	ostlund4@sasktel.net	Melville Bowl Arena/President	306-728-3888
Theresa Ostlund	ostlund4@sasktel.net	Melville Bowl Arena	306-728-3888
Shona Stapleton	s.stapleton@sasktel.net	Sask 5PBA Pres.	306-960-5574
Les Wardrop	leswardrop@gmail.com	MBAS Pres.	306-882-3165
Lori Downing	ldowning@sasktel.net	CBC Saskatoon	306-491-6188
Shirley Bird	sbird001@sasktel.net	Web Director	306-373-2798
Leesa Cunningham	leesa@huntersbowling.com	Eastview Bowl/YBC Chairperson	306-716-8570
Mary Cunningham	macunningham@shaw.ca	Treasurer	306-653-0840
Marilyn Miller	moonbaby@sasktel.net	Perdue Comm. Bowl/Secretary	306-237-9161

Interim Presidents Report

Hello Everyone;

I would like to thank you all for taking the time to read my and all other reports. To those of you that have chosen to attend our Semi-Annual meeting a double thank you.

The past 3 months or so have certainly provided me with an eye opening. Starting with the rewrite of our bylaws and having received an email from Shirley Bird with concerns over what may or may not have been in the bylaws to attending the Bowl Canada meeting and several small issues in between.

We had a centre that did not confirm their coach had Respect in Sport certification and was upset when they were not paid mileage for that coach. Mary had sent an email out just prior to the event about the requirements so unfortunately the centre lost out on the mileage.

I have spoken with Les Wardrop about having the Masters e-mail the coaches lists to all centres to help solve this problem, Les has said it can and will be done. Please remember to use this list and check all your coaches credentials.

The bylaws have been sent out for your perusal and comments, they will also have to be adopted at our upcoming semi annual meeting. Any changes can be made by motions once they have been adopted.

We have 2 positions up for election this year; President and Secretary, I will let my name stand and will do the best I can should you so elect me.

Marilyn has said she would be happy to continue as our Secretary if that is what you desire.

The Bowl Canada meeting certainly provided me with an experience. From extending the deadline for Bowling School Management, no less than 4 times to the ever changing agenda.

At our September meeting the members felt there was no value in attending the Bowling School Management course, so bearing that in mind the decision was made for Leesa and

myself to only attend the Delegates meeting on June 5th. Leesa later chose to attend the school on Eastviews dime. As the delegates meeting was cut short and we finished before

3:00 pm I chose to drive home rather than having our association pay \$200.00 for me to sleep and then drive home the next morning.

The Delegates meeting was spent chasing our tails as the Board of Bowl Canada wanted

our input on how to save Bowl Canada but turned down and sometimes laughed at each

and every suggestion made. I walked away with the feeling the ultimate goal by the Board

is to fold Bowl Canada and join BPAA.

At one point the Board posed the question: What would each province be like without

Bowl Canada, when responses came back a statement was made “discuss this with your

members”. I think we need to discuss the future of Bowl Canada and Bowl Sask under

the umbrella of Bowl Canada.

I will attach a copy of the email Paul had sent to all of the Delegates a few days before the

meeting. I will also include the Bowl Canada budget showing a net loss of \$44,950.00 for

2019. At the present bleed rate and with cash on hand Bowl Canada has only a few short years before becoming insolvent.

I strongly urge you all to take the time to look at the numbers and do some thinking as to what

our future holds and what if any changes you feel are necessary in the way we operate.

Following is Pauls email to the Delegates.

Hi everyone,

The National Board have taken on several challenges over the last 4 years, and made significant changes to our programs and events to right-size them and control costs for the industry. Virtually every event has changed significantly, and programs have been updated and enhanced as best we can under budget constraints.

With those immediate goals accomplished we are now turning our attention to the next mission... the long-term viability of Bowl Canada. As a member noted during Good and Welfare in Nashville last summer, Bowl Canada has only a few years left in terms of financial viability, and we need to make changes in order to ensure the association is still here for proprietors in the years to come. Paraphrased, but that was the essence of his comment to the Board and membership. The member referred to is an accountant (Dennis Brabant) and is absolutely correct. Our Auditors have shared the same concerns.

The Delegate's Council meeting will see the group address the usual items as required, but we want to keep the tendency to tweak tournaments to a minimum as there are bigger items to address. We have recognized for several years that the declines in membership and program participation will one day make sustainability of our offering to the membership impossible under current expectations. We've looked externally to reshape the industry and been met with blank stares by the players' associations. It's now time to work on cleaning our own house.

By being proactive we have the ability to set our path for the best future for our industry that we can make with the current and future resources we can expect to have. If we wait any longer we will be forced to RE-act and follow the diminishing and restricting paths left open to us, which will almost certainly be far less palatable for all concerned.

The Board therefore has a goal of working through an evaluation of where we're at, what services members will need in coming years, what they won't need, and how to best reshape the organizational structure of "Bowl Canada" considering the shrunken industry of today and tomorrow. This is now a priority item as it will take time to decide on, and adapt to, changes. The Board is committed to doing what needs to be done and they want your input in helping set the best course possible to create a viable and long-term support for bowling proprietors across Canada.

While the traditional bowling industry is shrinking, non-traditional bowling is booming and Bowl Canada needs to adjust itself to find a way of serving that business model and potentially growing membership. Streamlining to allow resources to meet these needs will require adjusting the elements of our organizational structure which remain focused on traditional needs exclusively as they create duplication of efforts and resources for the shrinking side of the business.

Please come mentally prepared for future-thinking and expect the starting throes of more change. It would be madness to expect any details to be finalized in Calgary, but the intention is we will leave Calgary with the nucleus of a plan in place.

To free up as much time as possible for these discussions, I've attached an e-copy of the Minutes from January, which you will be asked to approve. Additionally, Provincial and Executive Reports for the coming meeting are included. A pre-read of these documents will allow us to call for approval of each (for the minutes) without needing to review the document onsite. No need to print these docs as hard copies will be distributed on site Tuesday (**Delegate's Council Meeting is Tuesday, June 5th at 9am in the RUNDLE room – Lunch will be provided**).

Regards,

Paul

There was no January meeting on the agenda and a question was posed by one of the board do we even need a January meeting or can it be accomplished by email. The June meeting is scheduled for June 24-28 in Las Vegas in conjunction with Bowl Expo.

Randy Ostlund

2018 Saskatchewan YBC Chair Report

We had a very exciting year. We saw an increase in participation with the new Singles 5 Pin dates. We hosted our first Trio competition for the 10 Pin YBC in Regina, it went over very well. We hope to start a new tournament next year for 10 Pin that resembles the Master/YBC tournament run for 5 Pin here, it would be a Mentor/YBC tournament. After returning from the January meeting in Toronto, we were met with much excitement about the new of returning to World's Finest for our Chocolate Campaign.

We had a very successful Singles Provincial and Team Provincial. We have been speaking to whether we wanted to continue the banquets at the Provincial level. When we looked at the 5 Pin Singles, there was a very poor turnout, but the Team Provincials and 10 Pin had approximately 90% attendance.

I recently attended the YBC National Championships in Regina (my first). I found it to be a very well run and exciting event. There were some mixed reviews on the new team formats, this was to be expected. As far as the competition format, the main feedback was to ensure that each province plays each other multiple times (I believe this was focused on the Singles). Our Saskatchewan Youth fought a tough battle with many ups and downs, coming out with three medals: Bantam Boys Team with Silver, Junior Boys Team with Bronze and Senior Girls Singles with Silver. At the 10 Pin Nationals in Calgary, Saskatchewan came home with Silver in Bantam Boys, and a Bronze in Bantam Girls Singles. Congratulations to all of our competitors on a successful run.

There are a few changes Nationally this year that you may have already heard of, We are returning to Worlds Finest Almonds. They will still be \$5 a box, but the package is much larger and will once again have the bowling coupons on it. With this, they have also changed the rebate allocation. The YBC programs will now receive 19% which is up from last year, however Provincially the percentage went down approximately 3.5%. Due to this we are asking our membership to look at increasing their sales by about 10% and we may be looking at stronger guidelines on minimum sales for tournament participation.

This past week, I attended the Bowling Management school that Bowl Canada put on, taught by BPAA Management School instructors. There were two take-aways that I would like to pass on to the membership that may help with revenue management. The first is pricing using 9's. For example, if you have something priced at \$2.50 the customer psychologically cannot differentiate if you change it to \$2.59. The customer does not register this small difference and you gain \$.09 in extra revenue for every transaction on that item. The other suggestion was to stop including tax in your open play pricing and shoes. This will automatically generate an extra 5% revenue and the customer expects it. They do caution not to do this to league bowlers though. They have provided me with a USB of the power point presentation and many Open play themes that other centres have used successfully if anyone would like this information, let me know and I can send it to you.

I am really looking forward to the next year, and the youth are already talking about the next Nationals. Thank you to the entire Bowl Sask and the membership for making me feel welcome in my rookie season.

Leesa Cunningham

SK YBC Chair

**President's Report
June 2018
Bowl Sask. Meeting**

Update from C5 Meeting:

1. Open Format – as you are all aware the C5 has unanimously decided that the format for this tournament is going to remain the same. Most felt that by changing it any further would not benefit the tournament in any way; and would more than likely lose participation from our bowlers.
2. I had the extreme pleasure of managing Team Saskatchewan at the Open Nationals taking place in Ottawa/Gatineau. It was an exciting week of ups and downs. It was awesome to see these teams go out and do what they love. The adrenalin rush was out of this world. Congratulations to the Mixed team for bringing home the gold; Leesa Cunningham, Lindsay Berg, Brooklyn Barre, Todd Vogan, Jacob Dustyhorn, Jesse Wiens and coach Dani Smith. A congratulations going out to Danny Baer as well who took bronze in the men's singles.
3. I also had the pleasure of following our Rising Stars/Fun Bowl teams to Prince Edward Island in April. Although we did not walk away with any hardware a fun time was had by all in attendance.
4. Coaching PD Points – the CAC has rethought the idea of points after hearing from different organizations that it would be next to impossible to accomplish. In place of that all coaches will be required to do an online assessment every five years; free of charge. Those coaches that are coming up on their 5 years do not have to worry; the CAC has reset the time frame; everyone has been extended to 2021 before any assessments will need to be done.
5. In 2019 Saskatoon will be hosting the IP Nationals. I believe this is the first time it will be in Saskatchewan in a long while. We will need to look at forming a committee. It is my understanding that we are currently looking to secure hotels; we are awaiting bids from 6 hotels at this time.
6. Special Olympics – The C5 is going to be meeting with them for renegotiating the agreement; many of the provinces indicated that they would likely continue the contributions regardless. Our current agreement expires September 2018.
7. The Hall of Fame committee will be putting forward 22 players for the initial induction to the C5 Hall of Fame.

Points were calculated as follows:

- All Star selections - 5 pts.
- Gold Medals - 4 pts.
- Silver Medals - 3 pts
- Bronze Medals - 2 pts.
- Participation - 1 pt. (max of 10 pts.)
- Win % pts. based on criteria for Open all-star selection (.2 factor)
- Average pts. based on criteria for Open all-star selection (.8 factor)

The committee is still working on the selection process for coaching and builders. Please also note that the C5 has the right to name people that they feel may have been overlooked.

Yours in Bowling,

Shona Stapleton

Sask Ten Pin Federation

Good day everyone:

Well another bowling season has come to an end, and what a season it was. Our Bantam boy, Andre Odpaga who averaged 209 to qualify for Nationals won gold in singles at the Canadian Youth Championships in Montreal as well as winning silver in Doubles with his partner Sammy Bloos. Team Saskatchewan were ambassadors again to the sport of bowling with the way they carried themselves on and off the lanes from the athletes to the coaches and the Team manager, we once again were represented with class.

Our coaching was top notch as Saskatchewan has the best trained coaches in the country and after July 14th weekend we will also have the highest count of Comp Dev coaches in the country with 16 coaches. This is amazing considering the size of Saskatchewan compared to the rest of the country. If you know of anyone who would like to get in on the course please feel free to contact me as we have room for a few more yet in the course.

We are striving to increase the membership in our sport and as much word of mouth works we also need the help of you our proprietors. If it wasn't for the youth programs and the centers running them wouldn't be able to try to build our sport back up to what it should be. Remember bowling is the only sport that truly encompasses all ages, what other sport can you participate in from ages 3 to 100 and beyond !!

Thanks for your time

Respectfully submitted

Blaine Boyle

President Sask Ten Pin Federation

MASTERS REPORT FOR BOWL SASK. MEETING JUNE 2018

The MBAS appreciates the invitation and opportunity to attend and be a participant in the discussions at your meetings.

We had a relatively good year this year, although our overall numbers are down we still have a solid base of members, with several new people participating in our tournaments. We held several clinics over the course of the year with numerous more people attending these Community and Intro to Competition clinics and joining this year with the indication they will be participating next year. It should also be easier to retain our most experienced coaches, (Certified Competitive Coaches), as the criteria to remain certified has been modified to make it a more reasonable procedure.

We presented two Ellen Griffin Awards this year, both to deserving dedicated volunteers. Sheila Hare and Penny Andersen.

In a weeks time we depart to attend our national championships in Thunder Bay, Ont., with a strong contingent, hoping to emulate the great showing Sask. achieved at this years open.

I am appreciative of the excellent working relationship we have with Bowl Sask., and look forward to its

continuation in the future.

MBAS President
Les Wardrop

EXECUTIVE DIRECTOR REPORT

BOWL SASK MEMBERS MEETING JUNE 24TH, 2018

Thank you for inviting me to attend your meeting. Our bowling community has lost Sharon Hardcastle, whom was involved in the S5PBA, the MBAS, YBC and Sask. Winter Games for decades. Meagan Swatsky lost her son Carson tragically a few weeks ago. We express our deepest sympathy to the families and friends of Sharon and Carson.

The Federation held a Board of Directors meeting the end of April to allocate funding for the 2018/2019 & 2019/2020 fiscal years. This is in accordance with Sask Sport guidelines and is included in our Sport Profile Application that was submitted May 15th.

The 5 Pin YBC Nationals were a success and congratulations go out to Kyle Harre & Shelley Baer for chairing the event and to the volunteers who assisted in the numerous duties encompassing the event and beyond. Hosting Grants for the 5 Pin YBC Nationals have been approved and an allocation of \$7,500 from Sask Sport Inc. and \$6,500 from the City of Regina will be received.

I would like to thank Randy Ostlund, Kyle Harre and Ellen Griffin for assisting Bowl Sask with the updating of the By-Laws.

Randy Ostlund will be conducting a Learn to Bowl Clinic in Stanley Mission this August and we are hoping that will entice them into joining our membership.

I attend numerous meetings throughout the year and attendance of said meetings has drastically reduced in recent years. We have to provide some type of incentive re information or facilitate Speakers that would interest our various organizations. We have to do better and research why members are not attending and what would make them attend. Any and all feedback is welcome.

In closing I thank all of our volunteers in all capacities that make our sport possible.

Respectfully submitted,

Rhonda Kurbis

June 8, 2018

Another year has come and gone. It was a very exciting first year for my husband Kevin and I being new proprietors here at Nortown. One of the highlights was hosting the Bowl Canada Cup Provincials on the weekend of April 22nd with 22 teams entered. Everything ran smooth and some great bowling by everyone.

Bev Manwaring

BOWL SASK
BALANCE SHEET(interim)
Period Ending May 31, 2018

CURRENT ASSETS	2018	2017	DIFF
Bank - Credit Union	13193	15692	-2500
Bank - Term Deposits	32189	31959	230
Loan - Sask YBC	5000	0	5000
Float - Treasurer	100	100	0
Medals, Pins	1418	1953	-534
Interest Receivable	14	4	10
Acct Receivable - Schedule 1	3425	4604	-1179
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TOTAL ASSETS	55339	54312	1027
	=====	=====	=====
 LIABILITIES			
CURRENT LIABILITIES	2018	2017	DIFF
Accounts Payable - Schedule 2	0	190	-190
GST Payable	-22	54	-75
Deferred Revenue - Schedule 3	18572	19139	-567
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TOTAL CURRENT LIABILITIES	18550	19383	-832
 CAPITAL			
Accumulated Surplus	30517	29697	820
Current Earnings	6271	5232	1039
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TOTAL CAPITAL	36788	34929	1860
TOTAL LIABILITIES AND CAPITAL	55339	54312	1027
	=====	=====	=====

BOWL SASK**INCOME STATEMENT(interim)****Projected Income & Expenses - May to July 2018**

	MAY	Approx	JULY	JULY
	2018	Change	2018	2017
INCOME				
MAP Grant	4600		4600	4716
Bowl Sask Lane Dues	15210		15210	15480
Discounts	0		0	-173
Miscellaneous	1		1	225
Administration Fees	2400		2400	2475
Club 55+ Memberships	733		733	836
Bowl Canada Lane Dues	12136		12136	12894
Bowlers Affiliation	11697		11697	4675
Club 55	1451	170	1621	1514
Bowl Canada Cup	1000		1000	17
Bowl Sask Cash Tournament	100		100	220
Exhibitors Fee Conference	1200	-400	800	600
Bowl Canada Group Purchasing Programs	930		930	1258
Interest Income	62	80	142	283
TOTAL INCOME(GROSS PROFIT)	51521		51371	45022
	MAY	Approx	JULY	JULY
	2018	Change	2018	2017
EXPENSES				
Office Operations	1021	150	1171	1444
Accounting - Audit	3392		3392	3255
Book-keeping - Expenses	2500	500	3000	3000
Directors Expenses	1798	445	2243	3835
General Expenses	501		501	453
Conference Expenses	277	2400	2677	2752
Grassroots Assistance	11697		11697	4675
Awards & Medals	271		271	363
Club 55 -Tournaments	2204		2204	1967
Bowl Canada Cup	3217	1200	4417	3115
Bowl Sask Cash Tournament	571		571	686
Club 55 MAP Grant	4600		4600	4716
Bowl Canada Dues	12136		12136	12894
Bowling Federation Membership	955		955	1048
TOTAL EXPENSES	45141	4695	49836	44202
NET INCOME(LOSS)	6380		1535	820

BOWL SASK
SCHEDULES(interim)
Projected Income & Expenses - May to July 2018

	MAY	Approx	JULY	JULY
	2018	Change	2018	2017
SCHEDULE 1 - ACCOUNTS RECEIVABLE				
Bowl n Play (Weyburn)	940	-940	0	0
Sponsors	1260	-840	420	0
Sask YBC	285	-285	0	0
Gutters Bowling - N.B.	940		940	940
Revenue Canada	0		0	122
	<u>3425</u>	<u>-2065</u>	<u>1360</u>	<u>1062</u>
SCHEDULE 2 - ACCOUNTS PAYABLE	2018	Change	2018	2017
Bowling Federation	0		0	66
	<u>0</u>	<u>0</u>	<u>0</u>	<u>66</u>
SCHEDULE 3 - DEFERRED REVENUE	2018	Change	2018	2017
Administration Fees	2475		2475	2325
Bowl Sask Dues	15480		15480	14940
Bowl Canada Dues	1184		1184	370
	<u>19139</u>	<u>0</u>	<u>19139</u>	<u>17635</u>
SCHEDULE 4 - TOURNAMENT EXPENSES & REBATES				
A. BOWL CANADA CUP	2018	Change	2018	2017
5 - Pin Rebate	0		0	17
5 - Pin Expenses	2656		2656	2857
Net Income/Loss	<u>-2656</u>	<u>0</u>	<u>-2656</u>	<u>-2840</u>
10 - Pin Rebate	0		0	0
10 - Pin Expenses	220		220	190
Net Income/Loss	<u>-220</u>	<u>0</u>	<u>-220</u>	<u>-190</u>

BOWL SASK
SCHEDULES(interim)
Projected Income & Expenses - May to July 2018

	MAY	Approx	JULY	JULY
	2018	Change	2018	2017
B. SASK BOWL FOR CASH				
5 - Pin Entries	1850		1850	2100
Prize Payout	1750		1750	2000
5 - Pin Expenses	571		571	686
Net Income/Loss	<u>-471</u>	0	<u>-471</u>	<u>-586</u>
C. BOWL CANADA CUP SINGLES	2018	Change	2018	2017
5 - Pin Entries	1000		1000	0
Bowl Canada	0	1200	1200	0
5 - Pin Expenses	340		340	0
Net Income/Loss	<u>660</u>	1200	<u>-540</u>	<u>0</u>
TOTALS				
Total Rebates	2850	0	2850	2117
Total Expenses	5198	1200	3998	5733
NET INCOME/LOSS	<u>-2348</u>	<u>1200</u>	<u>-3548</u>	<u>-3616</u>

SCHEDULE 5 - CLUB 55 EVENTS

Participation - MAP Grant	2018	Change	2018	2017
MAP Grant	4600		4600	4716
Club 55 Memberships	733		733	836
Club 55 Hi-Lo Doubles Entry Fee	876		876	914
National Rebate	0	170	170	0
Provincial for National Competition	575		575	600
	<u>6785</u>	170	<u>6955</u>	<u>7066</u>
Club 55+ Expenses				
Prov expenses for National	1667		1667	1005
Provincial Hi-Lo Doubles	537		537	562
National Assessment	0	400	400	400
MAP Expenses - Prov Comp for Nat'l & Hi	4600		4600	4716
Other Expenses	0		0	0
	<u>6804</u>	400	<u>7204</u>	<u>6683</u>
TOTALS				
Total Income	6785		6955	7066
Total Expenses	6804		7204	6683
NET INCOME/LOSS	<u>-19</u>	<u>-230</u>	<u>-249</u>	<u>383</u>
	=====		=====	=====

Treasurer's Report - June 24, 2018 - BOWL SASK SEMI-ANNUAL MEETING

The Bowl Sask 2017/18 Financial Report

Balance Sheet

The increase in Term Deposits is due to interest earned.

The Accts Receivable and Deferred revenue are itemized in the schedules.

Sask YBC has not received the final amount from the chocolate sales so Bowl Sask gave them a loan.

Income Statement

The only income change we will have in June and July is the Club 55 Bowl Canada Cup rebate of \$170.00. Also I anticipate that some of the sponsors I invoiced will not pay so I reduced that income by \$400.00. Also estimated the amount of interest we will accumulate on our terms.

The Bowlers Affiliation had a huge increase as we counted Kids Bowl Free in two centers. This increase will not affect our MAP funds until 2019/20. Unfortunately not everyone is doing their part in reporting the non-affiliated bowlers - in 2018/19 the Bowling Federation MAP Funds dropped by over \$10000.00. The decrease was split amongst all of the organizations but it hurts every level of the bowling organizations. Please take more time and get those numbers in - I know that a number of centers have Special 'O' Bowlers that they did not count as well as spring leagues, school classes and drop-in groups who come regularly. Now is the time to get those roster sheets printed out.

Bowl Canada Cup is not finalized. The \$1000.00 was the entry fee collected for Bowl Canada Cup Single There will also be a charge of \$1200.00 for our entry.

Expenses

I have estimated any additional expenses for June and July. These figures should be fairly accurate. So if they are we should have a small profit of \$1535.00. The Schedules give a breakdown on each of the various sections.

Schedule 1 - Accounts Receivable

Bowling Centers not paid - I feel that Weyburn will pay their dues but North Battleford is doubtful. The sponsors - the executive decided to lower the amount from \$300.00 to \$200.00 and it appears that we will gain a couple so we will receive more funds than last year.

Schedule 2 - Accounts Payable: Nothing owed this year.

Schedule 3 - Deferred Revenue.

The amounts in Deferred Revenue include the outstanding receivables as well as the amounts already paid and these are transferred into the next fiscal year.

Schedule 4 - Tournament Expenses & Rebates:

Bowl Canada Cup - The expense is the lineage at the Provincial. Less teams than last year.

Bowl Sask Cash Tournament - Had less entries than last year . There was a conflict on the date with a tournament in Red Deer and since we also had Bowl Canada Cup Singles - it may have caused the decrease.

Bowl Canada Cup Singles - They only bowl 5 games so the lineage cost is not high and with the 14 entries it helped offset the \$1200.00 we have to pay Bowl Canada.

Schedule 5 - Club 55 Events

The Club 55 Events cost us money this year as it does every second year. Whenever it is hosted in the North the Travel claims are much higher as the bulk of the entries come from the south. Then next year we will make money on them. Also had a considerable drop in membership.

SASKATCHEWAN YOUTH BOWLING TRUST**BALANCE SHEET (Interim)****Period Ending May 31, 2018****ASSETS**

	2018	2017	DIFF
CURRENT ASSETS			
Bank - Credit Union	3485	1897	1588
Bank - Term Deposits	10000	22095	-12095
Sask Bowling School	596	1338	-742
Prepaid Accounts	1444	1805	-361
Accounts Receivable	9548	7668	1881
TOTAL ASSETS	25073	34802	-9729
	=====	=====	=====

LIABILITIES**CURRENT LIABILITIES**

Accounts Payable	285	923	-637
Bowl Sask Loan	5000	0	5000
Credit Card - Visa	144	951	-807
TOTAL CURRENT LIABILITIES	5429	1874	3556

CAPITAL

Accumulated Surplus	29095	31370	-2275
Current Earnings	-9451	1559	-11010
TOTAL CAPITAL	19644	32929	-13285
TOTAL LIABILITIES AND CAPITAL	25073	34802	-9729
	=====	=====	=====

SASKATCHEWAN YOUTH BOWLING TRUST
INCOME STATEMENT (Interim) Period Ending July 31, 2018

	MAY	Approx	JULY	JULY
INCOME	2018	Change	2018	2017
Sk Lotteries MAP Grant	33700		33700	34500
	Participation (SFA) Grant		3600	5833
	Excellence (Sk First) Competition		1500	11400
Self-Help	Provincial Registration		5705	3747
-Internal	National Registration Rebate	0	0	4980
	Trio Challenge Tournament		3210	3280
	Hi-Lo Doubles Tournament		1395	1245
	Composite Zone Fees	0	0	120
	Nationals Income - Assessment		1200	1600
Self-Help	Bowling School Income		25107	25533
Self-Help	National Chocolate Rebate		47278	52386
-External	Provincial Chocolate Rebate	-11491	-11491	-12877
	Singles Entry Rebate		1330	0
Other Income	Interest Income & Other Income		75	421
			75	421
	TOTAL INCOME		112609	132167
			112609	132167
EXPENSES				
Admin	Office Operations	258	75	333
Expenses	Accountants	3552		3552
	Book-keeping - Expenses	2500	500	3000
	General Expenses	274		16
	Directors Expenses	2068	1377	3904
Capacity/	Meetings	32	250	320
Interaction	Awards & Medals	2408		2408
	M/YBC Grant	900		900
	Bowling School Entries	800		780
	Provincial Banquet	7132		6292
Talent ID	Provincial - 10pin & 5 Pin	3369		4425
Participation	Participation - Schedule 3	8570		8040
Excellence	Tournament Travel - Schedule 4	16090		19635
	Tournament Expenses - Schedule 5	9237	1674	12605
Bowling School Expenses		25107		25373
Categorical Grants - MAP Grant Expense- Schedule 6		33700		34500
Bowling Federation Membership		6064		8094
	TOTAL EXPENSES	122060	3876	134442
		122060	3876	134442
NET PROFIT LOSS		-9451	-13327	-2275
		-9451	-13327	-2275

SASKATCHEWAN YOUTH BOWLING TRUST**SCHEDULES(Interim)****Period Ending May 31, 2018**

	MAY 2018	Approx Change	JULY 2018	JULY 2017
<u>SCHEDULE 1 - Capacity Interaction</u>				
Banquet Cost	9672		9672	9832
Less Ticket Sales	-2540		-2540	-3540
Provincial Banquet	7132		7132	6292

SCHEDULE 2 - TALENT ID

Provincial 5 Pin	2594		2594	3600
Provincial 10 Pin	775		775	825
Total Talent ID	3369		3369	4425

SCHEDULE 3 - PARTICIPATION EXPENSES

YBC Misc travel	13		13	36
Youth DoublesProv Travel	1747		1747	1614
Youth Doubles Provincial	3600		3600	3110
YBC Trio - Per Diem	3210		3210	3280
Total Participation	8570		8570	8040

SCHEDULE 4 - EXCELLENCE TOURNAMENT TRAVEL

Prov Travel (5 Pin)	500		500	247
Prov Travel (10 Pin)	408		408	0
National Travel (5 Pin)	2212		2212	19842
National Travel (10 Pin)	2454		2454	4246
National Pro Rated Travel	10308		10308	-5213
National Singles Practice	208		208	513
Total Tournament Travel	16090		16090	19635

SASKATCHEWAN YOUTH BOWLING TRUST

SCHEDULES(Interim)

Period Ending May 31, 2018

	MAY	Approx	JULY	JULY
	2018	Change	2018	2017
<u>SCHEDULE 5- EXCELLENCE TOURNAMENTS EXPENSES</u>				
YBC National (5 Pin)	6901		6901	10058
YBC National (10 Pin)	1186		1186	1292
Coaches per Diem - National	1150		1150	1095
Volunteer Expenses - National		1675	1675	0
Composite Team Entry Fees	0		0	160
	<hr/>		<hr/>	<hr/>
Total Tournaments	9237		10912	12605

SCHEDULE 6 - MAP GRANT EXPENSES

YBC Trio Lineage	4820		4820	4920
YBC Trio Travel	4720		4720	6038
YBC Singles Zone Travel	2601		2601	2428
YBC Team Zone Travel	2223		2223	1550
YBC Prov Lineage	1800		1800	0
YBC Prov Travel - Team	5019		5019	7888
YBC Prov Travel - Singles	2917		2917	0
Bowling School MAP	9600		9600	10000
MAP - Members Meeting	0		0	1675
	<hr/>		<hr/>	<hr/>
Total MAP Grant	33700		33700	34500

Treasurer's Report - Sask YBC for June 2018

The first page of my report covers the Balance Sheet as of May 31st. It has been a rough year financially as you will note by the decrease in Term Deposit funds - the \$10000.00 one that is still remaining is the one that secures our credit cards with the Royal Bank.

The Bowling School figure covers prepaid expenses for August, 2018 and the prepaid amount is the inventory of National Bags. The accounts receivable is entirely due from Bowl Canada as the finalization of the Chocolate Fund. Since we haven't received these funds it was necessary to borrow \$5000.00 from Bowl Sask which will be repaid as soon as Bowl Canada pays us. The Accounts payable is the amount owed to Bowl Sask. for May expenses.

Income Statement - this statement shows the current figures with what will happen by year-end. MAP Funds were less due to Winter Games. Participation down but last year we received extra monies not normally part of the grant. Excellence Grant down because we were not travelling this year - normal procedure for this grant. Next year it will be back to \$10,000.00 Provincial registration increase due to the fee increase. National Registration Rebate has been discontinued so a loss of almost \$5000.00 . National Choc Rebate down by \$5000.00 due to a drop of \$20,000.00 in Provincial sales. Singles Entries netted us \$1330.00 which helped to offset the loss in National Registration rebate.

Please note; Bowling School Income equals the expenses so it is an in/out amount.

Expenses - the majority of expenses remained in line except for the Tournamnet Travel which should have been around \$5000.00 except for a \$10,000.00 Pro-rated Travel charge from Bowl Canada. This helped put us at a loss of over \$13000.00 for the year. The schedules give a breakdown of each category. Banquet expenses were also up due mainly because of the Singles Provincial banquet. Under Excellence - 5 Pin Nationals - costs were down due to a decrease in the number of bowlers advancing to the Nationals (uniform expense).

The following are a list of recommendations to be considered in order to keep Sask YBC viable.

Recommended that Bowl Sask provide the security deposit for the credit cards in order to free up the last remaining YBC term Deposit.

Recommended that the centers increase chocolate sales by at least 10%. Next year the rebate to the province is dropping 3.5% which means a loss of \$7000.00 at the current sales.

Recommended that we lobby Bowl Canada to have the host province excluded from the pro-rated travel costs. Amount would be a minor increase if covered by balance of provinces.

Recommended that there be no banquet or per diem for the Provincial Singles.

Recommended that the team Provincial Banquet be postponed until Sask YBC can afford it.

Recommended that we increase the national assessment to \$75.00 or \$100.00 from current \$50.00. These are the bowlers directly benefitting and this amount is paid by the YBC programs.